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Strategic Alliance Established Between EBS Inc. and Hypersoft Technologies

EBS Inc. of Media, PA and Hypersoft Technologies of Hyderabad, India, today announced the establishment of a strategic alliance between the two companies. The alliance is intended to leverage the strengths of both companies in SQLWindows and Team Developer and provide the marketplace with a professionally managed, low cost option, for efficient and successful off-shoring of Gupta and Centura applications.

EBS Inc. is a GUPTA/Unify Certified Premium Partner in the US and Hypersoft Technologies has the same status in India. With over 25 years of combined experience in GUPTA tools (SQLWindows, Team Developer, and SqlBase), EBS and Hypersoft provide product, training, and consulting services in their respective markets. “This is a tremendous opportunity for both companies”, said Chris Farias, President of EBS. “An alliance like this is extremely powerful because the US arm provides customer service, knowledge management and technical expertise while taking advantage of low cost India based programming resources. More importantly, US customers are completely insulated from the time and cultural differences that are a part of off-shoring.”

“Our alliance with EBS presents a fantastic opportunity for customers looking to off-shore Gupta support, development, and migration projects”, said Dadi Bhote, Managing Director of Hypersoft. “We see huge productivity improvements with a quantum increase in success metrics for any project” continued Bhote. “EBS’ off-shoring methodology combined with Hypersoft’s programming resources provides for a huge win for customers”.

Hypersoft CTO, Feroz Bhote, is extremely excited. "Where else can you find the ability to immediately apply 30 Gupta resources to any project, with the ability to quickly add 20-30 more?" said Feroz. "It is extremely difficult to find competent SQLWindows resources and the EBS-Hypersoft combination makes this a reality. I have total confidence in our joint ability to deliver".

EBS and Hypersoft offer immediate availability of experienced and competent Gupta/Centura programming resources for support, development, and migration projects in SQLWindows and Team Developer, with the highest confidence levels for project success and on-time delivery.

About EBS

EBS, a Systems Integrator and a GUPTA/Unify Premium VAR and Training Partner since 1992, is based in Media, PA, a suburb of Philadelphia. EBS delivers custom software and services, and specializes in web and business applications that use relational databases such as Oracle, SqlServer, and SqlBase. Customers include companies like The Clarks Companies, CuraScript Pharmacy, WellPoint, Walgreens, Georgia Correctional Health Care, TeamHealth, MN Department of Transportation, and many others. Visit EBS at www.EBSsoftware.com.

About Hypersoft Technologies

Based in Hyderabad, India, HyperSoft Technologies Limited is a publicly traded Software Products and Professional IT Services company. Activities range from financial and business applications products with hundreds of user installations, to Consultancy Services and Custom Software Development on a variety of Platforms. Core areas are Client/Server Software Development and cost-effective turnkey Database Applications, Web and Windows Rapid Application Development. Hypersoft solutions offer greater choices for application scalability, performance enhancement, reliability and security. In addition, Hypersoft has conducted training for major Indian companies such as Infosys, Cap Gemini, Cognizant, and Tata Infotech. Visit Hypersoft at www.HypersoftIndia.net.

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